



Mission Statement

To promote insurance education;

To support the professional advancement of its members;

To cultivate leadership within the association;

To strengthen loyalty to the insurance industry;

To promote membership.



2009-2010 Officers

President: Terri McCoy, API
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Secretary: Barbara Campellone
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Treasurer: Open

Board Members

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Paulette Braga: pmbraga1@verizon.net

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**SunCoast
Insurance**

www.suncoastinspro.com



www.naiw.org



*Belonging
Is
Good Business*



*Representing Sarasota
and Manatee Counties*

www.suncoastinspro.com



Who we are

SunCoast Insurance Professionals (SIP), is a not-for-profit organization comprised of over 40 men and women from Sarasota and Manatee Counties.

Our members work in all lines of insurance and in many different capacities—as agents, brokers, CSRs, accountants, actuaries, marketing reps, underwriters, and information technologists.



Originally called Sarasota Insurance Women, SIP is a Local Association of NAIW founded in 1980 by a small group of women from Sarasota, Bradenton, and Venice. Their goal was to pool their resources, provide educational opportunities, and build leadership skills for local women working in the insurance industry.

In the early 90s, men were invited to join, and we changed our name in 2007 to more accurately reflect our membership profile and policies.

All insurance industry personnel who live &/or work in Sarasota and Manatee Counties are welcome and encouraged to join.

What we Do

Meetings

Held on the first Thursday of each month, a typical meeting lasts for approximately 30 minutes, followed by dinner and a guest speaker. Guests speak on a variety of timely and relevant topics. SIP members are also invited to attend NAIW State, Regional, and National meetings.

Education

Approximately twice a year, a free 2-hour Continuing Education class is held in place of the regular meeting. Additional classes are offered at a reduced cost for members.

FUNdraisers

Golf outings, luncheons, poinsettia sales, casino night, a wine tasting, a cruise on LeBarge, and a Christmas light tour on the Sarasota Trolley are just a few of the fun things we've done in recent years. Many of these activities also raised money for our various service programs.

Service to the Community

Each year, SIP awards a college scholarship to a graduating Sarasota/Manatee county high school senior. We've adopted a needy family for the holidays; delivered gifts to the elderly; donated food, supplies, and money to the Wildlife Center of Venice; and collected books to replenish school libraries devastated by Hurricane Katrina.

Member Benefits

Personal and Professional Development

NAIW offers a wide variety of educational programs to support your personal and professional growth:

- Online, classroom, and self-study courses designed to improve communication, leadership, and sales skills, as well as industry- and career-related programs on risk management, underwriting, cyber crime, ethics, time management, and multi-tasking;
- Continuing Education classes;
- 10% discount on IAA/CPCU educational materials;

- Professional designations, including NAIW's Certified Professional Insurance Woman/Man (CPIW/M) and Diversified Advanced Education (DAE);
- Scholarship opportunities for the Certified Insurance Counselor (CIC) or Certified Insurance Service Representative (CISR) designation;
- College scholarship opportunities for members working on a degree in risk management or actuarial science;
- A variety of classes offered at the state, regional, and national council meetings at no charge (meeting registration required).

For more information, visit www.naiw.org

Career Connections and Networking

Whether you are looking for a new job or a new employee, your SIP/NAIW contacts provide a network of resources to aid you in your search.

NAIW International also has an online Career Center, where you can post your resume and browse available jobs.

Friendship and Fellowship

Meet, and develop lasting friendships with, other people in your line of work.

For a membership application, contact:

Theresa Akin
Vice President, Membership
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